NUMAI 2026 Q2 Overview

Aurimas Čiagus
Cofounder & CEO

Q2 2026 was an excellent quarter for Numai — growth was strong across every front. At times we felt like pinching ourselves just to check we weren't dreaming. We did. We weren't.

Still, staying alert is part of the job. We expected interest rates to ease gently this year; life had other plans. Our margins are holding firm — a result of earlier-negotiated bank financing terms and adjusted pricing for new clients — but swinging market moods keep us watchful.

In our home market, housing continues to enjoy released pension savings, soon joined by lower down payment requirements from August 1. Asset appreciation is as strong as we've ever seen, and rising values make our portfolio safer. But parties don't last forever. That's why we're directing more attention outward — analysing opportunities and planning growth in new markets.

Client Wealth Growth*

€7.5M ↑16%

*Property value appreciation, based on the House Price Index (HPI), serves as a liquidity buffer, reflecting the increased worth of assets compared to their original purchase price. This off-balance figure is not included in the portfolio size.

Gross Profit Changes

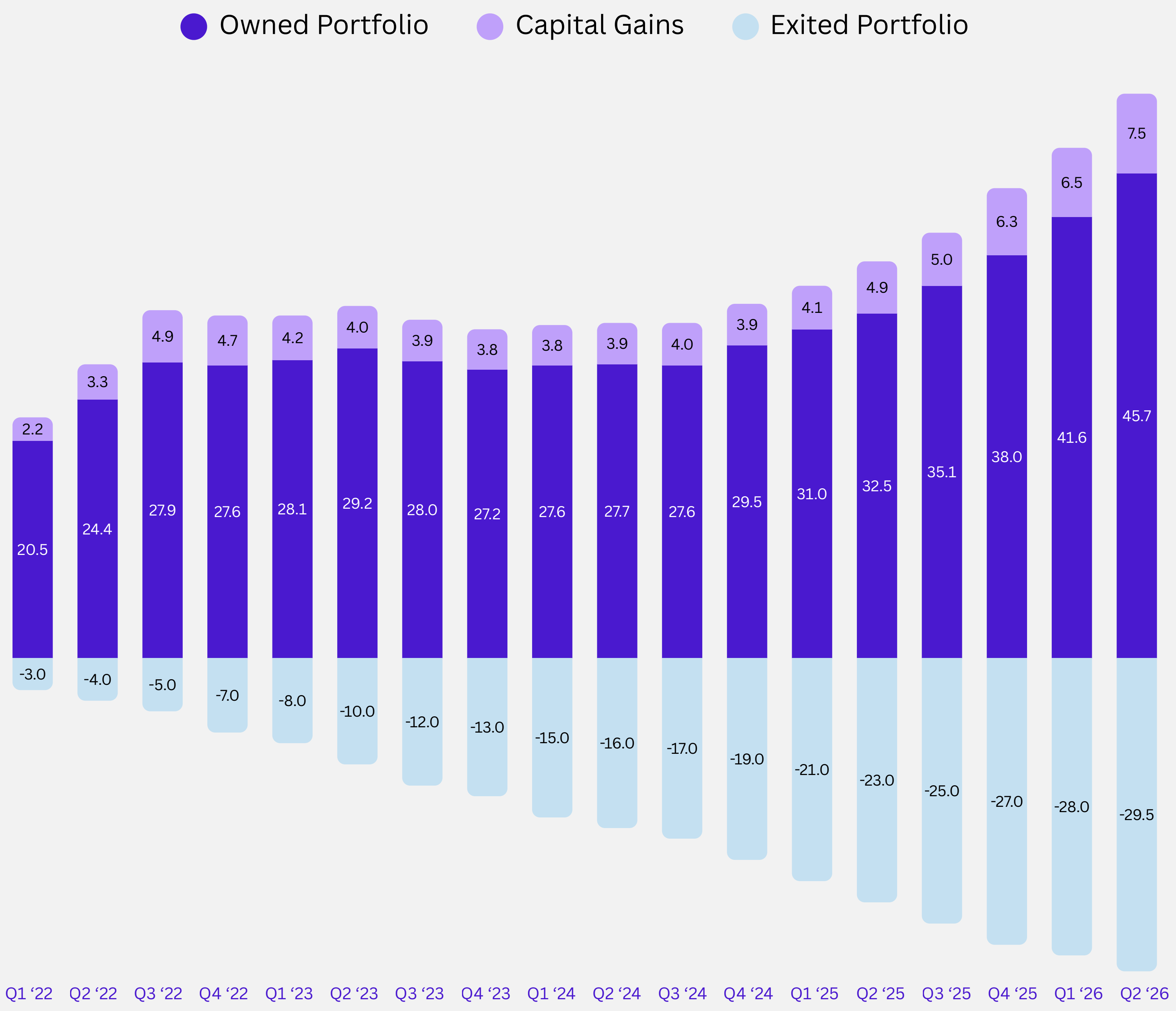
+46% vs Q2 '25

This figure represents total gross profit for NUMAI operations in Estonia and Lithuania for Q2 of 2026 compared to Q2 2025, highlighting growth resulting from onboarding new clients and the continued expansion of the active property portfolio.

Assets Under Management

260 units ↑20%

The total number of assets under management includes properties that NUMAI owns and those under signed preliminary contracts. As of Q2 2026, the portfolio increased by 18% compared to Q2 2025, reflecting steady growth in owned and pipeline assets.



Capital Raised